

Dr. Jana Sadeh

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Current Research Interest

My research is in experimental and behavioural economics, with a focus on education. My earlier work examined how we elicit time and risk preferences. I have since applied experimental and quasi-experimental methods to education, testing the impact of interventions on student outcomes. My current work asks the same measurement questions of economics education research itself, shifting my focus to meta questions, largely through a number of national and international collaborations.

Education

PhD (2019)	ESRC research studentship Economics Division, School of Social Sciences University of Southampton
MSc (Distinction) 2008 – 2009	Environmental Economics University of York
B.Commerce (2:1) 2001 – 2006	(Hons) Economics University of Malta

Other Programmes & Qualifications

Senior Fellow	Higher Education Academy (SFHEA) 2025
Fellow	Higher Education Academy (FHEA) 2020
Early Careers Workshop 2016	The Economics Network – UCL
Graduate Student Workshop 2014	Chapman University (CA –USA) Sponsored by IFREE (International Foundation for Research in Experimental Economics) and organised by Prof. Vernon Smith
Summer School 2013	University of Warwick (WBS) Summer school on decision making under uncertainty
Exchange Programme 2002	George Mason University (VA –USA) One semester undergraduate exchange programme.

Publications, Scholarship & Discussion Papers

[International insights into the academic mindset of economics students](#) (with Carlos Cortinhas, Douglas McKee, Emily Marshall, Brandon Sheridan, et al.) International Review of Economics Education, 2026

[A Cooperative Virtual Exchange within the Economics Curriculum: A pilot study on embedding elements of global competence within an economics course](#) (with Amy Eremionkhale and Yidi Sun) International Review of Economics Education, 2025

[Student partnership in the co-production of an AI Module Selection Tool](#) Case Study published by the Economics Network, 2024

[Confessions of an Athena Swan chair](#) Article in Times Higher Education THE Campus, 2024

[Nudge your way up the NSS ladder](#) Article in Times Higher Education THE Campus, 2024

[Keeping students engaged with elements of flipped, collaborative and adaptive learning techniques](#) Case Study published by the Economics Network, 2023

[Procrastination with flexible deadlines: Can it wait?](#) (with Panagiotis Giannarakis & Emanuela Lotti) 2023 Discussion Paper in Economics and Econometrics, University of Southampton Repository

[Experimental evidence on the effect of incentives and domain in risk aversion and discounting tasks](#) (with Emmanouil Mentzakis) *Journal of Risk and Uncertainty* 2021, 62:203–224

[Time Preference and Risk Aversion: Tests on Domain Differences](#) (with Christos Ioannou) *Journal of Risk and Uncertainty* 2016, 53, (1): 29-54

[Why Give Away Your Wealth? An Analysis of the Billionaires' View](#) (with Mirco Tonin and Michael Vlassopoulos) Chapter in: "Social Economics", edited by J. Costa-Font and M. Macis, MIT press, 2015

[Heterogeneities in Time Discounting Preferences of Environmental Projects: Some Experimental Results](#) *Bank of Valletta Review* 2010

Work in progress

We're writing what? A meta study on economics scholarship. (with Annika Johnson)

International Insights into the Academic Mindset of Economics Students (with Carlos Cortinhas, Doug McKee, Emily Marshall and Brandon Sheridan)

Nudging Procrastination Away: The use of simplification and reminders in a dissertation project (with Panagiotis Giannarakis & Emanuela Lotti)

Multi-attribute Elicitation of Time Preference (with Emmanouil Mentzakis)

Selection of Conference & Invited Presentations

2026 CTREE “Developing a Standardized Question Set on sociodemographic information in Higher Economics Education” (with Malte Ring and Doug McKee)

2025 Development in Economics Education (DEE) Conference **“We’re writing what? A review of published evaluations of interventions in Economics classrooms”** (with Annika Johnson)

2024 University of Exeter Seminar Series **“Collaborative Virtual Exchange: A tool to increase students' global competency”**

2024 Southern Economic Association Presidential Sessions on Economics Education – Washington DC **“Nudging Procrastination Away: The use of simplification and reminders in a dissertation project”**

2024 CHEP Festival of Teaching and Learning **“Student partnership in the co-production of an AI Module Selection Tool”**

2023 University of Bristol Seminar Series **“Nudging Procrastination Away”**

2023 CHEP Festival of Teaching and Learning **“Collaborative Virtual Exchange: A tool to increase students' global competency”**

2023 CTREE **“Forward Feedback: A randomised control trial on a dissertation module”** and **“Collaborative Virtual Exchange: A tool to increase students' global competency”**

2022 CHEP Festival of Learning and Teaching **“The impact of extension requests on students' performance”** with Panagiotis Giannarakis & Emanuela Lotti

2022 TeachECONference **“COVID as a springboard: taking COVID curriculum innovation into a post COVID era”**

2021 CHEP Fringe Festival **“Reflections on peer learning: Lessons learned from teaching during the COVID pandemic”**

2021 TeachECONference **“Breakout-room Discussions: for the greater good”**

Conferences/Workshops Organised

2025: SWEETS 3-day Summer School on Experimental Methods for Scholarship Research. Supported by NCRM and C-BEAR. (c.a. 15 attendees)

2025: SWEETS 1-day regional workshop, The future of the Economics Degree (c.a. 45 attendees)

2024: C-BEAR 5-day Summer School Introduction to Experimental Methods in Social Sciences (22 attendees)

2024: SWEETS 1-day regional workshop Economics Education Landscape in the UK: From University to Graduate Jobs (c.a. 55 attendees)

Research Grants

2022: University of Southampton’s Centre for Higher Education Practice Enhancement Funds.

Teaching Experience

University of Southampton – Economics Division, School of Social Sciences

2025 – current: Principal Teaching Fellow. Currently module lead for Microeconomics (1st year UG) and co-lead for Behavioural Economics (3rd year UG)

2021 – 2025: Senior Teaching Fellow. Currently module lead for Economics with Data (1st year UG), Public Economics (3rd year UG), Behavioural Economics (3rd year UG), and Principles of Corporate Finance (PGT).

2016 – 2021: Teaching Fellow. Module lead for Economic Perspectives and Policy (UG), Public Economics (EG), Principles of Corporate Finance (PGT) and Quantitative Modelling in Economics (UG). Teaching Assistant in Microeconomics of Markets (UG) and assistant coordinator of 3rd year Dissertation Project.

2013 – 2016: Graduate Teaching Assistant on a number of modules including Economics for Non-Economists / Applied Microeconomics 2 / Economics Perspectives and Policy.

University of Malta – Faculty of Economics, Management and Accounting

2011 – 2013: Environmental Economics and Valuation – Institute of Earth Systems

2009 – 2011: Introductory Microeconomics – Faculty for Economics, Management & Accountancy

Work Experience

2009 – 2012 ECubed Consultants Ltd (<http://ecubed-consultants.com/>)

Worked as an Economic Consultant specialising in environmental projects. The work involved data analysis and report writing for EU Cohesion Fund applications commissioned by the Ministry for Agriculture, WasteServ Malta Ltd, and other national and European entities (such as a territorial cohesion project supported by ESPON (European Observation Network for Territorial Development and Cohesion)).

2006 – 2008 Central Bank of Malta (<http://www.centralbankmalta.org/>)

Worked as an Economics Officer in the Monetary Operations Office. My tasks included preparation of economic analysis and research papers; preparation of presentations for the Monetary Policy Council and the development and maintenance of a theoretical bond pricing model for the collateral management framework.

Positions of Responsibility

2025 – present Review Committee member for the Economic Education Network for Experiments (EENE)

2023 – present Director of Undergraduate Programmes (Single Honours)– Department of Economics, University of Southampton

2023 – present Steering group lead on education – Centre for Behavioural, Experimental and Action Research (C-BEAR) at Southampton

2023 – present Founding member of Southwest Workshops on Economics Education, Teaching and Scholarship (SWEETS)

2024 – present HEA Fellowship mentor. Since 2025 also assessor.

2021 – present Organiser Economics Department / School Annual Teaching Workshop

2019 – present Lab Co-Director of the Social Sciences Experimental Lab

2020 – 2023	Chair: Athena Swan Steering Committee for the School of Economics, Social and Political Sciences, University of Southampton
2018 – 2020	Deputy Chair: Athena Swan Steering Committee for the School of Economics, Social and Political Sciences, University of Southampton
