

## Dr. Jana Sadeh

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### Current Research Interest

I apply my research background in behavioural and experimental economics to understanding how students' time and risk preferences influence the educational decisions they make. I use lab and online experiments to elicit these preferences. I have applied this interest to investigating the relationship between student characteristics and their educational achievements and identifying interventions that may help students become more sophisticated and adapt their behaviour to manage procrastination and overconfidence. I am also interested in how gender and ethnicity interact with these dimensions to influence student outcomes.

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### Education

PhD (2019)	ESRC research studentship (part-time) Economics Division, School of Social Sciences University of Southampton
MSc (Distinction) 2008 – 2009	Environmental Economics University of York
B.Commerce (2:1) 2001 – 2006	(Hons) Economics University of Malta

### Other Programmes & Qualifications

Fellow	Higher Education Academy (FHEA) 2020
Early Careers Workshop 2016	The Economics Network – UCL
Graduate Student Workshop 2014	Chapman University (CA –USA) Sponsored by IFREE (International Foundation for Research in Experimental Economics) and organised by Prof. Vernon Smith
Summer School 2013	University of Warwick (WBS) Summer school on decision making under uncertainty
Exchange Programme 2002	George Mason University (VA –USA) One semester undergraduate exchange programme.

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## Publications & Discussion Papers

[Keeping students engaged with elements of flipped, collaborative and adaptive learning techniques](#)

Case Study published by the Economics Network October 2023

[Procrastination with flexible deadlines: Can it wait?](#) (with Panagiotis Giannarakis & Emanuela Lotti)

2023 Discussion Paper in Economics and Econometrics, University of Southampton Repository

[Experimental evidence on the effect of incentives and domain in risk aversion and discounting tasks](#)

(with Emmanouil Mentzakis) *Journal of Risk and Uncertainty* 2021, 62:203–224

[Time Preference and Risk Aversion: Tests on Domain Differences](#) (with Christos Ioannou)

*Journal of Risk and Uncertainty* 2016, 53, (1): 29-54

[Why Give Away Your Wealth? An Analysis of the Billionaires' View](#) (with Mirco Tonin and Michael

Vlassopoulos) Chapter in: "Social Economics", edited by J. Costa-Font and M. Macis, MIT press, 2015

[Heterogeneities in Time Discounting Preferences of Environmental Projects: Some Experimental Results](#)

*Bank of Valletta Review* 2010

## Work-in-progress

Nudging Procrastination Away: The use of simplification and reminders in a dissertation project (with Panagiotis Giannarakis & Emanuela Lotti)

Using Virtual Exchange (VE) to Integrate and Develop Global and Cultural Competency for Students in an Intermediate Economics Curriculum (with Amy Eremionkhale & Yidi Sun)

Multi-attribute Elicitation of Time Preference (In Progress) (with Emmanouil Mentzakis)

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## Conference Presentations

2023 (November) University of Bristol Seminar Series **"Nudging Procrastination Away"**

2023 (September) CHEP Festival of Teaching and Teaching **"Collaborative Virtual Exchange: A tool to increase students' global competency"**

2023 (June) CTREE **"Forward Feedback: A randomised control trial on a dissertation module"**

2023 (June) CTREE **"Collaborative Virtual Exchange: A tool to increase students' global competency"**

2022 (September) - CHEP Festival of Learning and Teaching **"The impact of extension requests on students' performance"** with Panagiotis Giannarakis & Emanuela Lotti

2022 (June) - TeachECONference **"COVID as a springboard: taking COVID curriculum innovation into a post COVID era"**

2021 (July) - CHEP Fringe Festival **"Reflections on peer learning: Lessons learned from teaching during the COVID pandemic"**

2021 (June) TeachECONference **"Breakout-room Discussions: for the greater good"**

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## Research Grants

2022: University of Southampton's Centre for Higher Education Practice Enhancement Funds.

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## Teaching Experience

**University of Southampton** – Economics Division, School of Social Sciences

2021 – current: Senior Teaching Fellow. Currently module lead for Economics with Data (1<sup>st</sup> year UG), Public Economics (3<sup>rd</sup> year UG), Behavioural Economics (3<sup>rd</sup> year UG), and Principles of Corporate Finance (PGT).

2016 – 2021: Teaching Fellow. Module lead for Economic Perspectives and Policy (UG), Public Economics (EG), Principles of Corporate Finance (PGT) and Quantitative Modelling in Economics (UG). Teaching Assistant in Microeconomics of Markets (UG) and assistant coordinator of 3rd year Dissertation Project.

2013 – 2016: Graduate Teaching Assistant on a number of modules including Economics for Non-Economists / Applied Microeconomics 2 / Economics Perspectives and Policy.

**University of Malta** – Faculty of Economics, Management and Accounting

2011 – 2013: Environmental Economics and Valuation – Institute of Earth Systems

2009 – 2011: Introductory Microeconomics – Faculty for Economics, Management & Accountancy

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## Work Experience

2009 – 2012      ECubed Consultants Ltd (<http://ecubed-consultants.com/>)

Worked as an Economic Consultant specialising in environmental projects. The work involved data analysis and report writing for EU Cohesion Fund applications commissioned by the Ministry for Agriculture, WasteServ Malta Ltd, and other national and European entities (such as a territorial cohesion project supported by ESPON (European Observation Network for Territorial Development and Cohesion)).

2006 – 2008      Central Bank of Malta (<http://www.centralbankmalta.org/>)

Worked as an Economics Officer in the Monetary Operations Office. My tasks included preparation of economic analysis and research papers; preparation of presentations for the Monetary Policy Council and the development and maintenance of a theoretical bond pricing model for the collateral management framework.

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## Positions of Responsibility

2023 – present      Undergraduate Programmes Coordinator – Department of Economics, University of Southampton

2021 – present      Organiser Economics Department Annual Teaching Workshop

2020 – 2023      Chair: Athena Swan Steering Committee for the School of Economics, Social and Political Sciences, University of Southampton

2018 – 2020      Deputy Chair: Athena Swan Steering Committee for the School of Economics, Social and Political Sciences, University of Southampton

2019 – present	Lab Co-Director of the Social Sciences Experimental Lab
2018 – 2019	Engagement Champion for the School of Economics, Social and Political Sciences, University of Southampton
2014 – 2018	Paper Setter for MATSEC Economics Intermediate Exam (equivalent to AS level in the UK) University of Malta
2013 – 2014	Postgraduate Student Representative Division of Economics, University of Southampton

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